

Carrying away small stones Strategies for successfully
starting a web accessibility initiative

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Triage

Plan

Priority

Training

UPL

Websites scans

Remediate courses

Procurement

Point person

Policy

Communication

Library

So, you know \*what\* to do

But \*how\* to get people to do it?

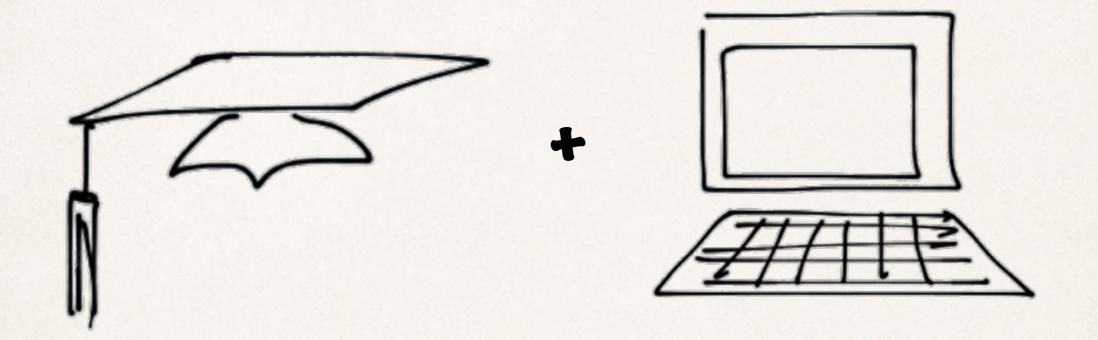
#### Agenda

- A. Background
- B. Institutional change
- C. Individual motivation
- D. Rest of the story

slides: stanford.box.com/AHG2015

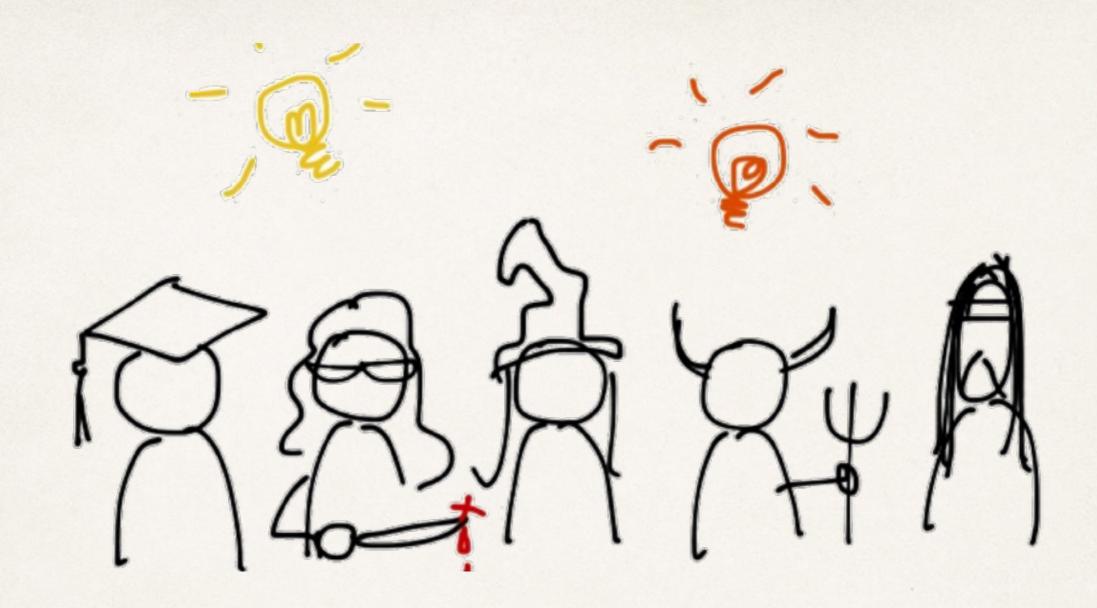
# A. Background





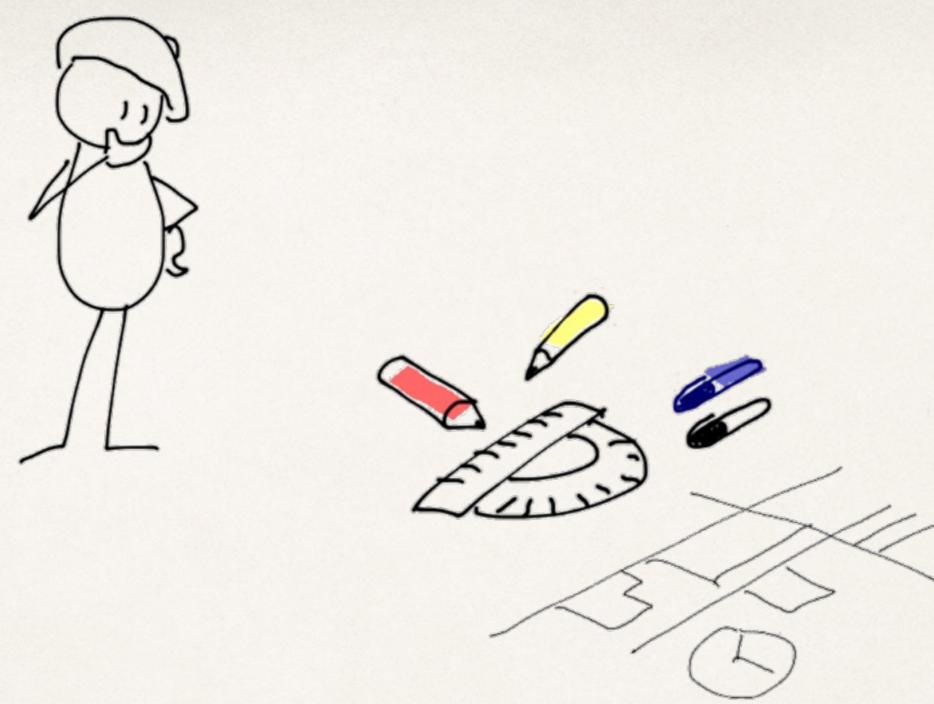
# Teaching & Learning + IT

websites, courses, learning modules

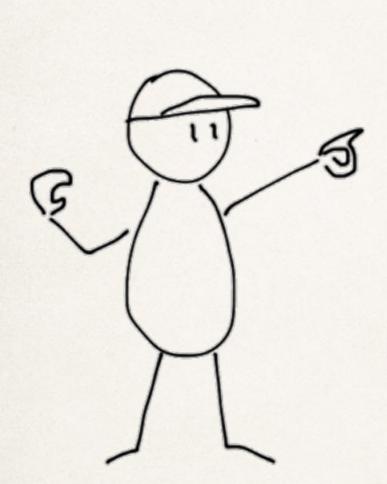


#### Creative team

UX designer, project manager, bleeding-edge tools



Usability + Aesthetics

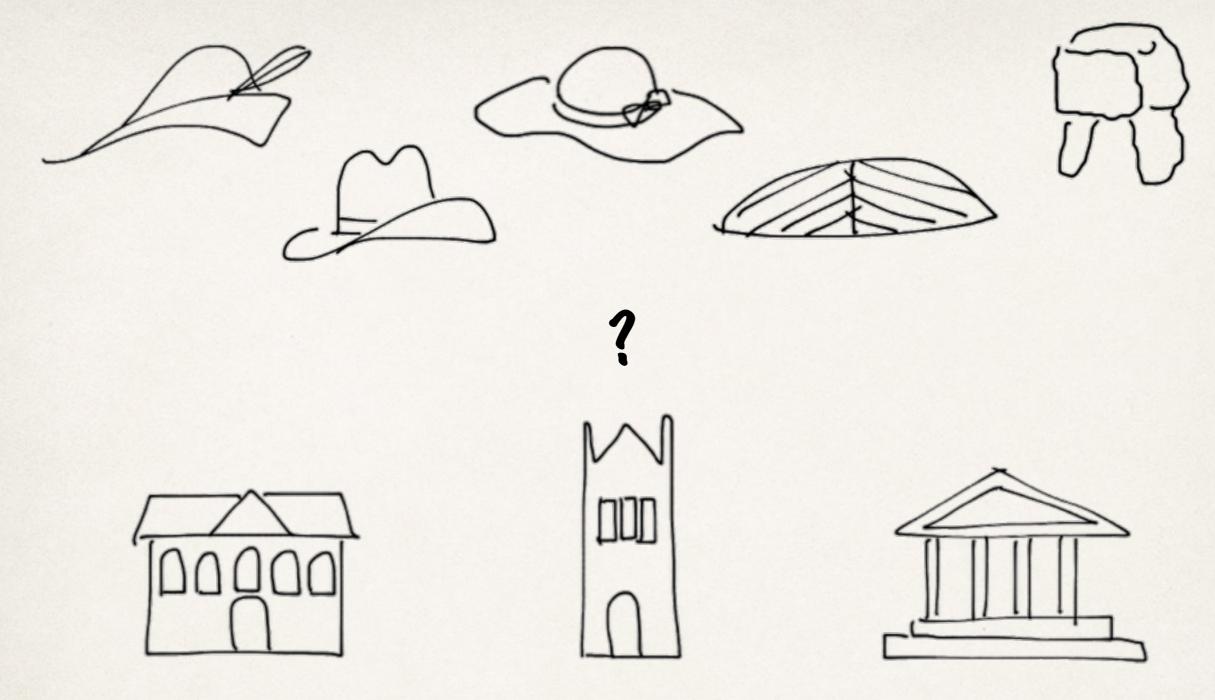


Leader + Manager



## B. Institutional change





#### Understand Culture

3 Lens: Structural, Political & Cultural



#### Understand audience

Different stories

#### User Brenda:

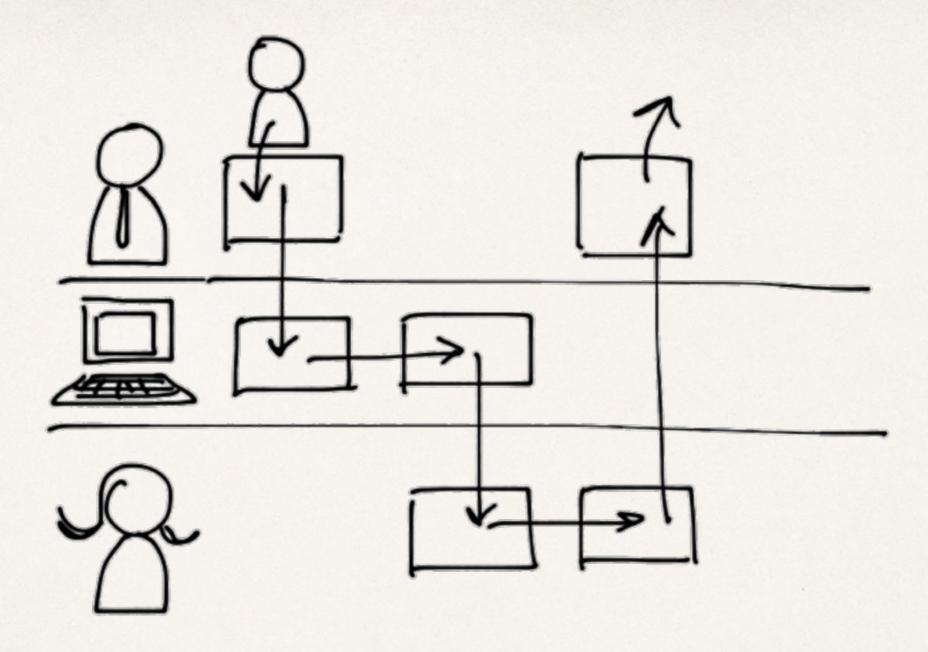
- personal
  - Age 52
  - o Female
  - Ph.D. in organic chemistry
  - Associate professor, tenure track
  - Married, 3 children (15, 12, 10)
- professional
  - Teaches 3 flipped entry-level classes with lab sessions, total of 120, has 2 TA. Taught for 4 years.
  - Uses an LMS to distribute course material prior to class, and post optional resources such as video and library articles. Class discussions refer to course material students are supposed to study before class.
  - Creates 70% of her course material in PowerPoint, uses screen recording to point out how to construct molecules. Sometimes she would have video recordings (from doc camera) of her solving equations on paper. Other 30% are resources she found online which provide examples and further explanations of her class.





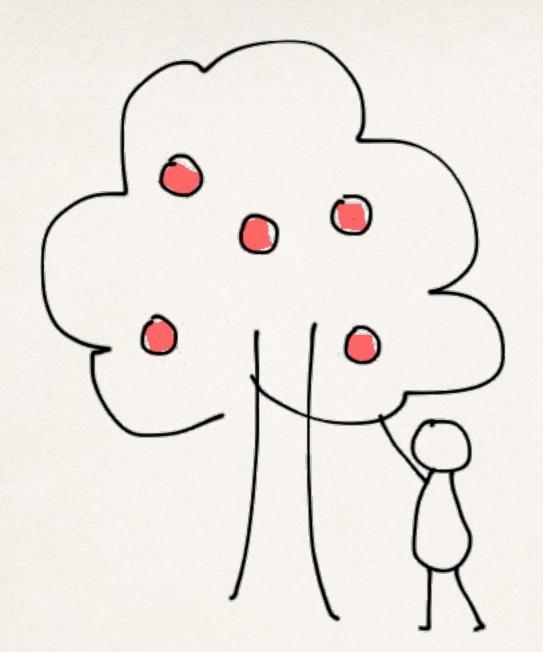
Strategies	(Web Developers) websites	(faculty) courses	(staff, admin) other content	Dean/ D Chair/ B
urgency	<ul> <li>memo</li> <li>threat of lawsuit</li> <li>WAC</li> <li>form/improvement</li> <li>plan</li> <li>evaluation</li> <li>priority from boss</li> <li>(get the message to their bosses)</li> </ul>	<ul> <li>case studies, heartstring stories</li> <li>posters</li> <li>reminders email/tips</li> <li>evaluation of (10?) large enrollment courses to identify problem areas</li> <li>college compliance plan</li> </ul>	<ul> <li>grant requirements</li> <li>memo</li> <li>priority from boss</li> </ul>	
social proof	ranking?     competition?	road show with champions     college report		
enabling	<ul> <li>workshops, training, webdev cafe, websites and</li> </ul>	web resources for content     D2L prompts/reminders     LearnDAT, RCPD, liaison	<ul><li>training</li><li>tutorials</li><li>IT person in</li></ul>	

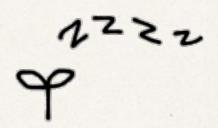
# Targeted strategies.



## Clear their path

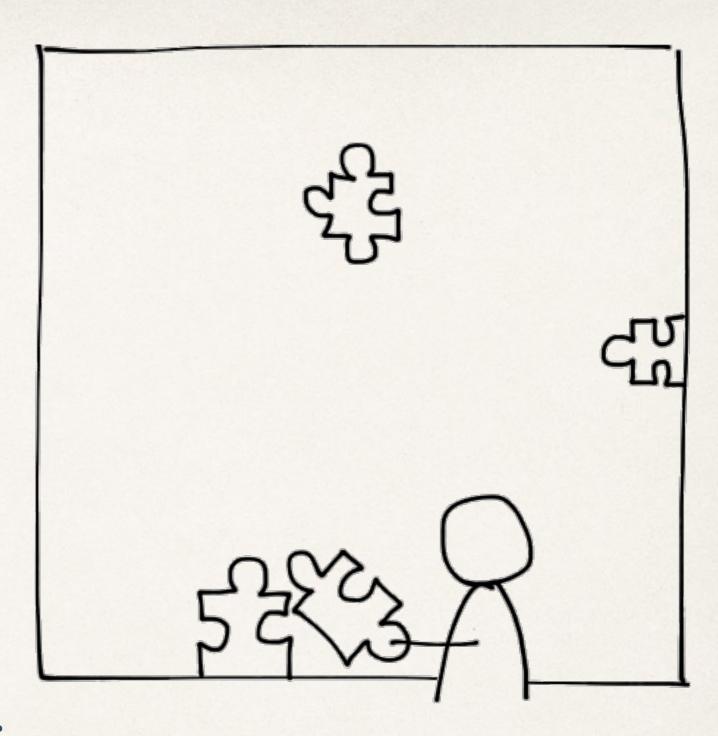
Create journey map, response script





## Tap existing resources

Allies, champions, networks, processes



### Try something

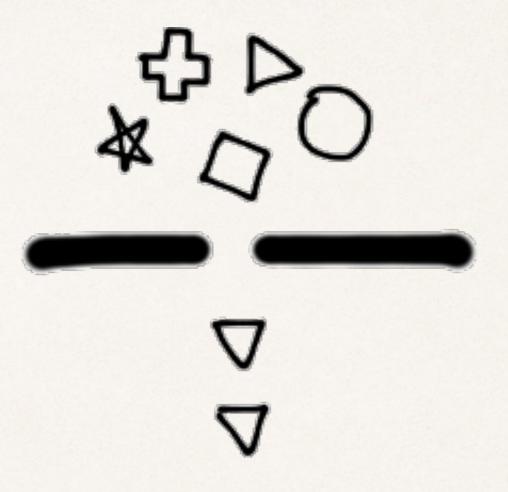
Lead by example, Start small experiment.

1. ~~ 2. ~~ 3. ~~



# S.M.A.R.T. goals

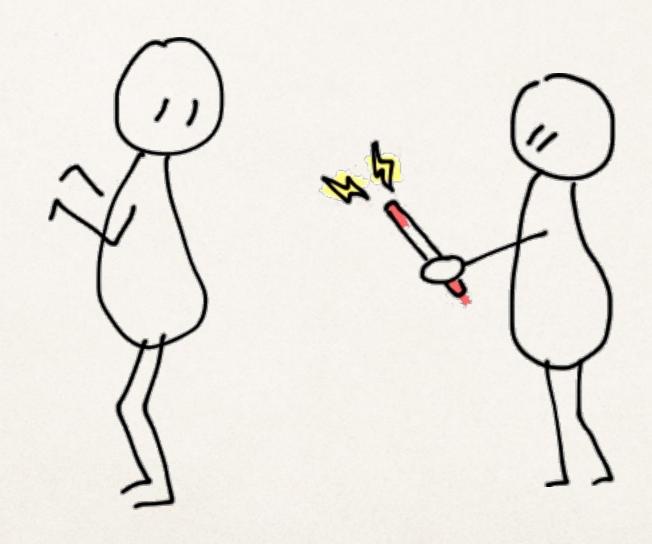
Don't let perfect be the enemy of good.



## K.I.S.S. steps

Simplify. Minimum.

#### C. Individual motivation



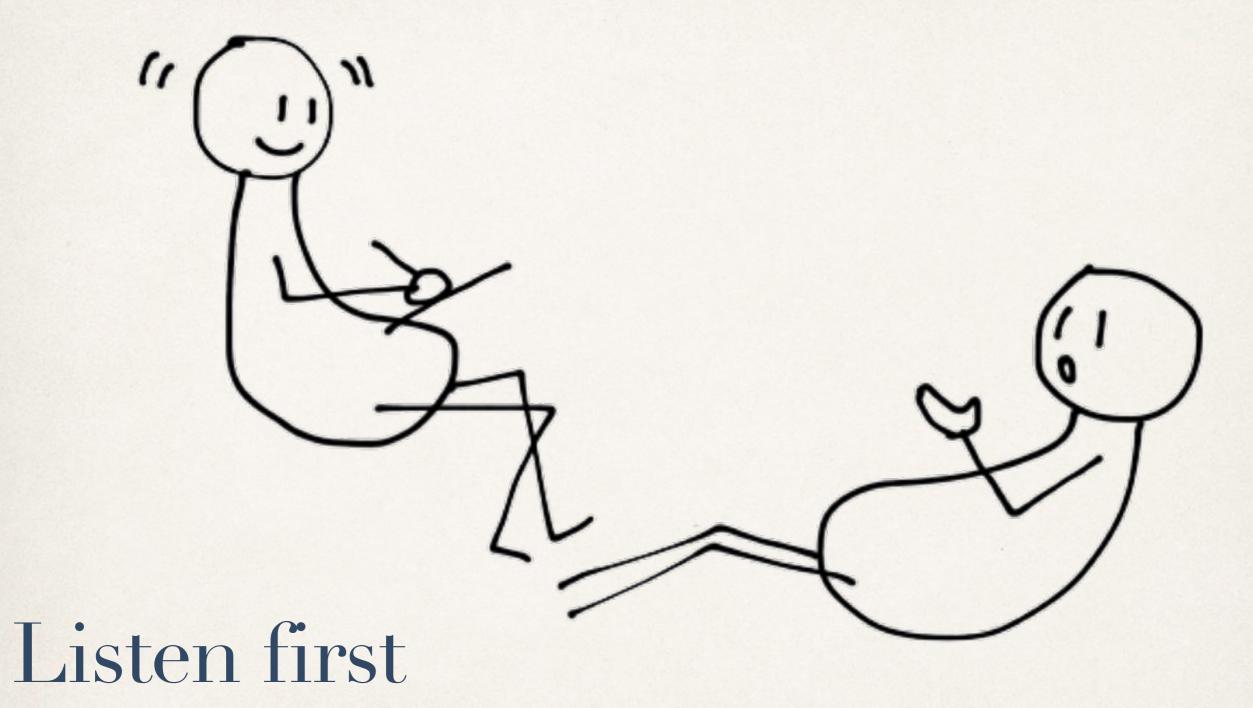
"If you want to make a stand, help others make a stand, and if you want to reach your goal, help others reach their goal."

- Confucius



Check your attitude

Beware of FAE.

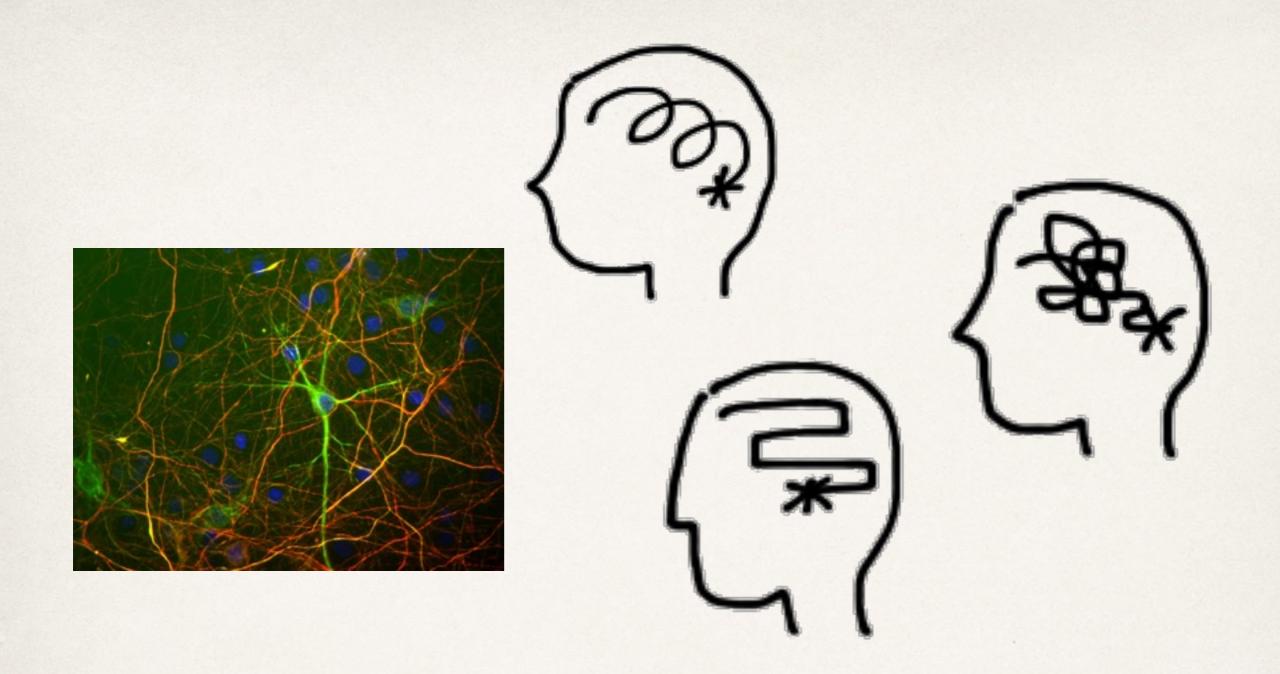


Nobody cares how much you know, until they know how much you care (about them). -- T. Roosevelt.

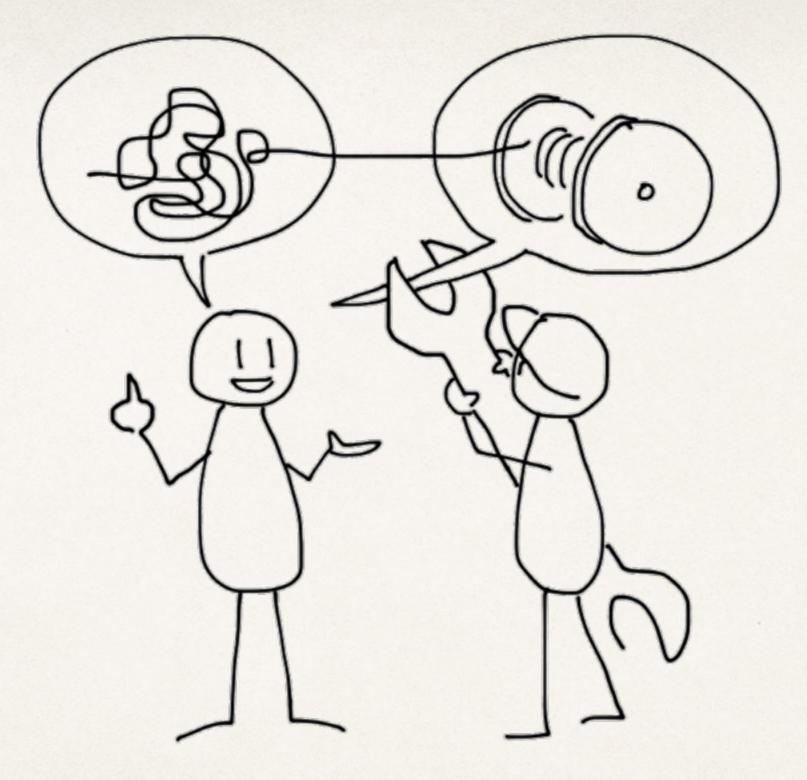
	Motivation	Ability
Personal	make desirable	skills
Social	peer pressure	group work
Structural	rewards	environment

## Are they both willing and able?

How about their friends and environment?

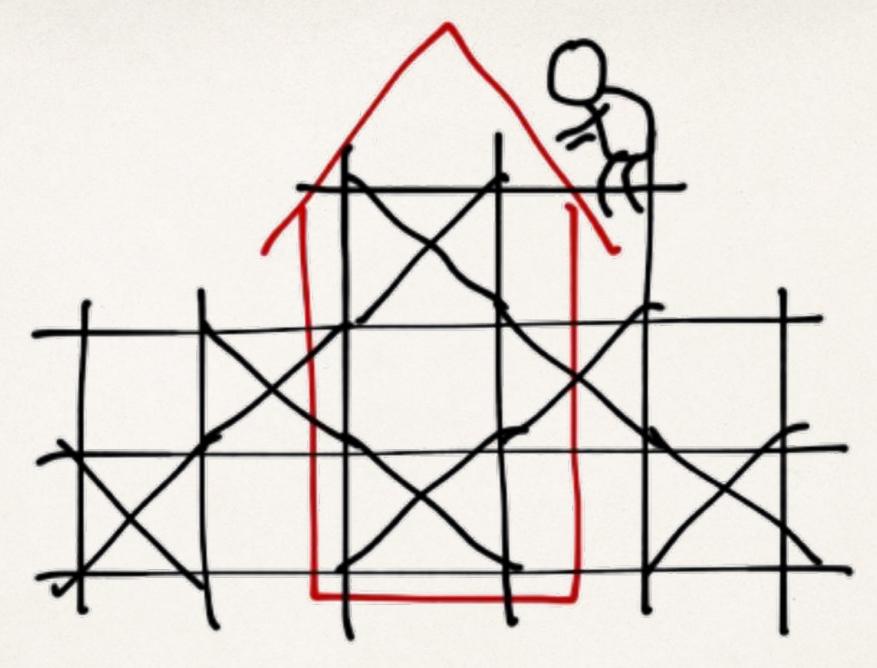


Our brains are different



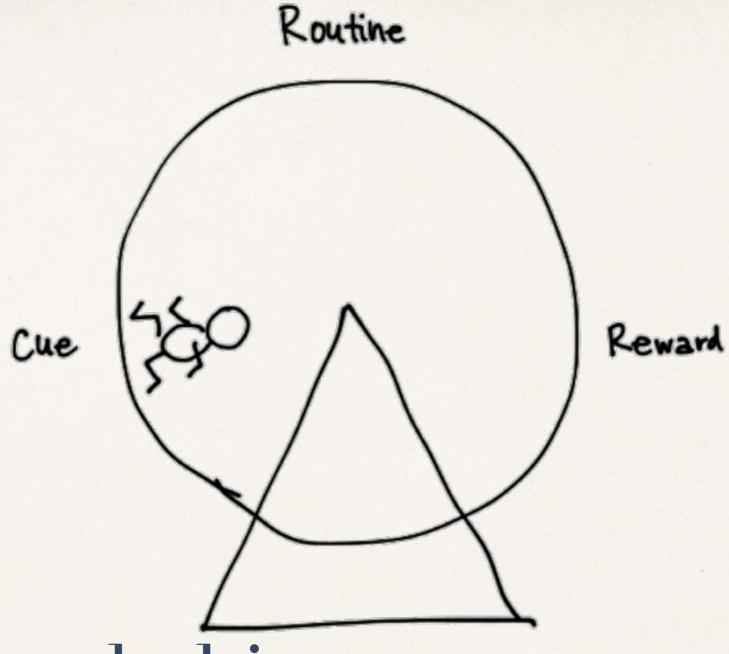
Coach

Guide on the side, not sage on the stage.



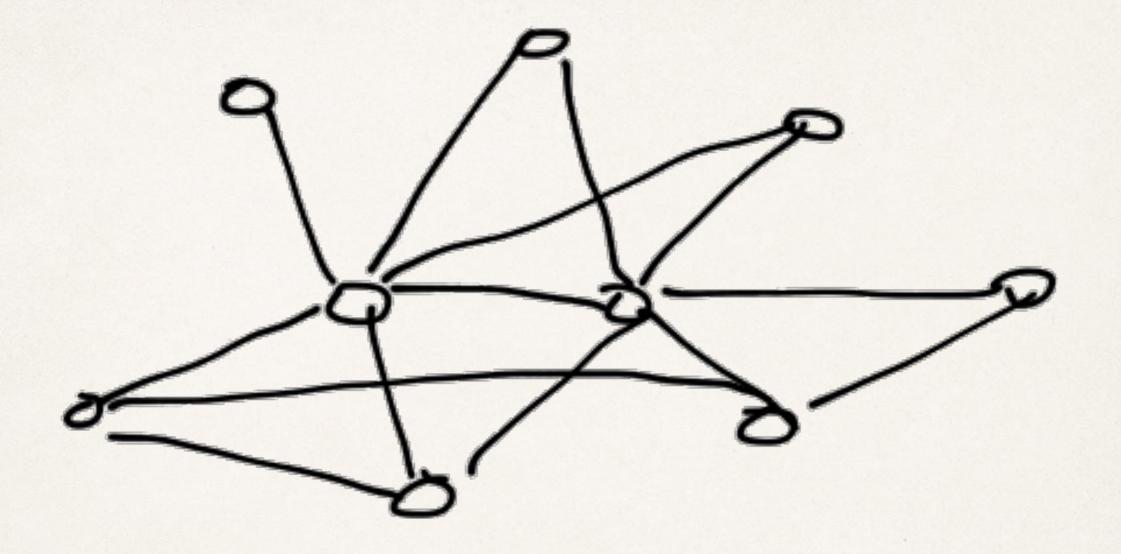
## Scaffold their learning

Beware of your expert blindness.



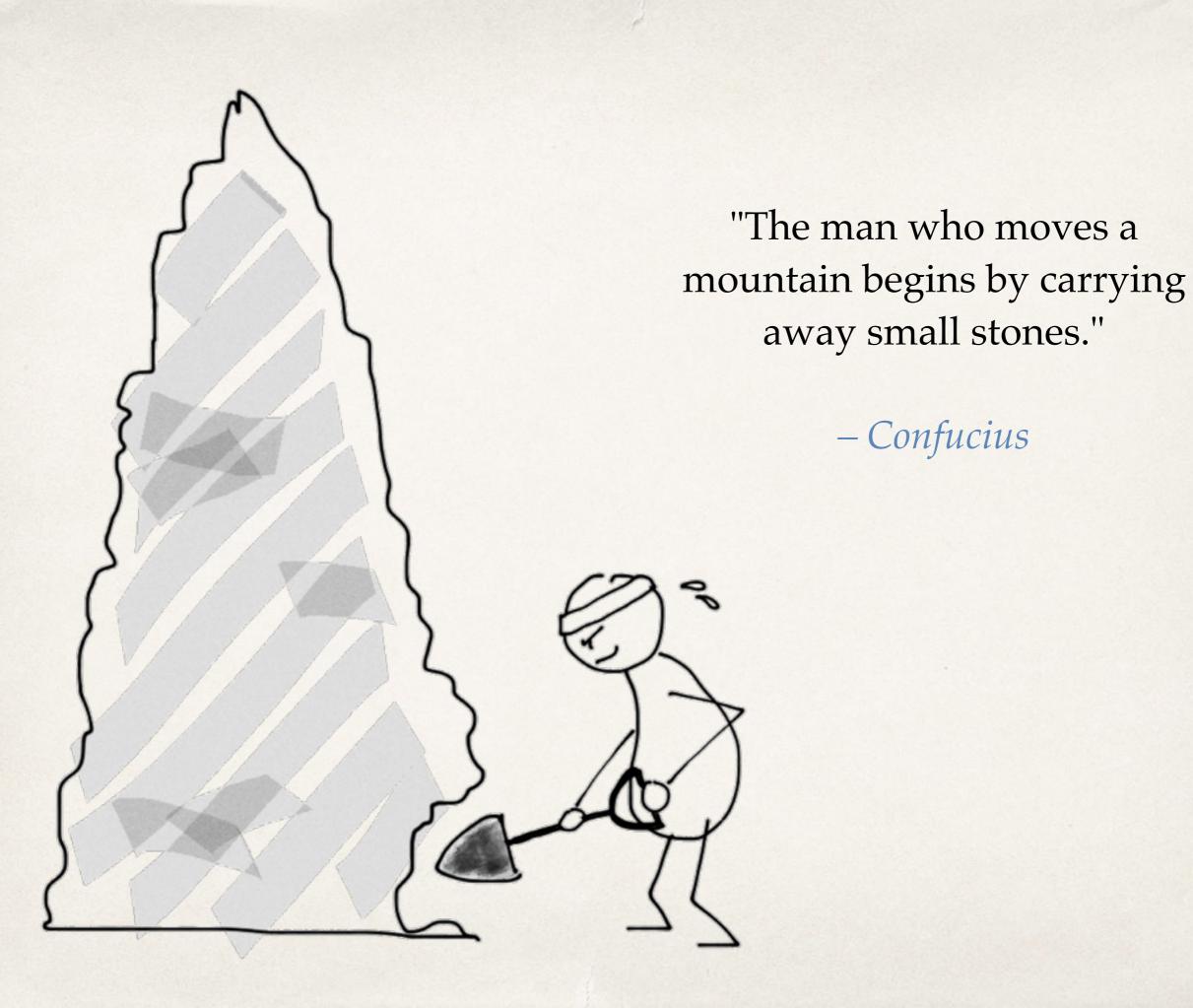
## Help form habits

Then stack habits.



#### Build relationships

And networks



#### D. Rest of the story

- Nate Evans < ne@msu.edu>
- Michigan State University



#### E. Questions?

- Jiatyan Chen, Stanford University <jiatyan@stanford.edu>, @jiatyan
- Nate Evans, Michigan State University <<a href="med">ne@msu.edu</a>>
- \* slides at stanford.box.com/AHG2015

#### F. Good Reads

- Susan Weinschenk How to Get People to Do Stuff: Master the Art and Science of Persuasion and Motivation
- Chip Heath and Dan Heath Switch: How to Change Things When Change is Hard
- Charles Duhigg The Power of Habit
- Kerry Patterson, Joseph Grenny, et al Crucial Conversations: Tools for Talking When Stakes Are High
- Dan Pink Drive: The Surprising Truth About What Motivates Us
- Dan Ariely Predictably Irrational: The Hidden Forces That Shape Our Decisions
- Stephen M. R. Covey The SPEED of Trust: The One Thing That Changes Everything